

## TOUCHSTONE SEARCH

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Subject: Jake Nordstrom and his 2018 Eagle Scout Project

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To Whom it May Concern:

I have known Jake Nordstrom since he was in pre-school. I became best friends with his mother because of Jake. One day in preschool, Jake came over for a play-date with my son. When I observed the character and behavior of this new boy, I figured that his parents were doing something very right and I wanted to be their friend. Since that time, I have watched Jake grow into a young man that fulfills every bit of the promise I saw in him as a preschooler.

I am an executive recruiter that places senior investment professionals for firms such as Vanguard and Charles Schwab. I place individuals whose characters have enormous impact on the success and culture of these firms. I interview hundreds of people per year picking out the cream of the crop for some of the most respected companies in our economy. I have been doing this for nearly 20 years. I have seen a lot of talented people and I have observed a wide variety of character. Spotting talent is easy; spotting character is what sets me apart and what my clients look to me for. My respect for Jake Nordstrom comes not only from my deep affection for him and his family, it also comes from a seasoned professional perspective. Jake has the kind of respect, good manners, self-discipline, intelligence, warmth, social grace and emotional intelligence that I look for and endorse to my clients. These character traits are all too scarce in our world. It is a beautiful thing to see them in Jake. I am quite bullish on this young man.

There is no question in my mind that Jake will make a tremendous success of his Eagle Scout project. He accomplishes what he sets his mind to. Take, for example, Jake's baseball career. Jake has consistently been one of the most valued players on his various little league teams because of his dedication, his good sportsmanship, his reliability, his level head, his good judgement, his strong and good-natured willpower. Jake has a long list of baseball awards and honors that testify to this. Jake has even been a bit of a baseball entrepreneur having put together a truly professional baseball blog when he was still just in Middle School. At school I have seen Jake work through heavy workloads, difficult classes and multiple AP classes. There have been times when he has struggled with the workload or a particularly difficult class but he is never daunted. Rather than complain or lose heart, he has hunkered down, put in the extra hours, talked to his teachers, taken on extra work and ultimately succeeded. He does what it takes to get through the tough patches. And finally, there is his work in Boy Scouts to consider. Jake has been a leader, an inspiration, a constant and steady force for living by Boy Scout values and giving to the community.

Jake is a leader. He is a young man of character. He has a remarkable work ethic and commitment to everything he sets his mind to. I am extraordinarily confident in the success he will bring to his Eagle Scout project.

Very best,



Krista Jacobsen